

**“Ask not what the CoB can do for you – ask what you can do for the CoB”
CoB**

This report examines the contribution to the CoB’s bottom line of each of the CoB’s faculty. The data used for doing so are (1) each faculty’s tuition contribution via his or her fall 2008 SCH production, and (2) each faculty’s fall 2008 salary. These data appear in Table 1 below.

**Table 1
Net Contribution of CoB Faculty, Fall 2008**

Rank	Name	Tuition Contribution	Salary	Net Contribution
1	King, Ernest	\$249,075	\$36,692	\$212,383
2	Munn, Patty	\$157,440	\$27,942	\$129,498
3	Doty, Harold	\$178,350	\$63,543	\$114,807
4	Loyd, Dolly	\$116,235	\$27,140	\$ 89,095
5	Sevier, Amy	\$111,315	\$24,500	\$ 86,815
6	Fennell, Wanda	\$108,855	\$25,505	\$ 83,350
7	Doty, Susan	\$102,090	\$25,000	\$ 77,090
8	Green, Trellis	\$106,395	\$39,292	\$ 67,103
9	Lambert, John	\$102,090	\$40,000	\$ 62,090
10	Malik, Farooq	\$109,470	\$47,500	\$ 61,970
11	Magruder, James	\$100,860	\$40,034	\$ 60,826
12	Gevrek, Deniz	\$ 89,175	\$37,500	\$ 51,675
13	Nissan, Edward	\$102,852	\$54,529	\$ 48,323
14	Dakhliia, Sami	\$ 80,865	\$42,032	\$ 38,833
15	Monchuk, Daniel	\$ 75,645	\$37,843	\$ 37,802
16	Smith, Robert	\$ 85,485	\$49,083	\$ 36,402
17	Chen, Kuo Lane	\$ 79,950	\$45,113	\$ 34,837
18	Hsieh, Chang-Tseh	\$ 83,391	\$50,817	\$ 32,574
19	Granger, Bonnie	\$ 36,900	\$ 6,000	\$ 30,900
20	Brown, John	\$ 55,965	\$27,316	\$ 28,649
21	Hood, Matthew	\$ 78,024	\$50,502	\$ 27,522
22	Jiao, Feng	\$ 60,885	\$37,500	\$ 23,385
23	Carr, Jon	\$ 68,265	\$46,975	\$ 21,290
24	Henderson, James	\$ 76,875	\$58,412	\$ 18,463
25	Nourse, Rodney	\$ 19,065	\$ 3,000	\$ 16,065
26	Posey, Roderick	\$ 67,650	\$52,747	\$ 14,903
27	Shi, Weihua	\$ 49,815	\$36,630	\$ 13,185
28	Lai, Fujun	\$ 60,270	\$47,258	\$ 13,012
29	Andrews, Melinda	\$ 61,500	\$50,000	\$ 11,500
30	Clark, Stanley	\$ 64,965	\$56,063	\$ 8,902
31	LaFleur, Elizabeth	\$ 56,763	\$49,080	\$ 7,683
32	Green, Evelyn	\$ 29,520	\$24,150	\$ 5,370
33	Zantow, Kenneth	\$ 46,125	\$40,781	\$ 5,344
34	Klinedinst, Mark	\$ 48,585	\$45,780	\$ 2,805
35	Yaoyuneyong, G.	\$ 29,520	\$29,000	\$ 520

36	Price, Catherine	\$ 38,130	\$38,065	\$ 65
37	Smith, William	\$ 40,590	\$40,796	-\$ 206
38	Niroomand, Farhang	\$ 61,500	\$62,786	-\$ 1,286
39	Blettner, Daniela	\$ 44,895	\$47,000	-\$ 2,105
40	Davis, Donna	\$ 55,143	\$58,522	-\$ 3,379
41	Jordan, Charles	\$ 50,820	\$55,047	-\$ 4,227
42	Burgess, Brigitte	\$ 28,905	\$35,555	-\$ 6,650
43	Goodwin, Kimberly	\$ 41,820	\$52,500	-\$ 10,680
44	Drake, Erin	\$ 16,605	\$29,000	-\$ 12,395
45	Wittmann, Michael	\$ 35,670	\$49,162	-\$ 13,492
46	Becton, J. Bret	\$ 32,595	\$47,000	-\$ 14,405
47	Clark, John	\$ 39,360	\$55,339	-\$ 15,979
48	Laatsch, Francis	\$ 37,515	\$55,000	-\$ 17,485
49	Marvasti, Akbar	\$ 28,281	\$46,946	-\$ 18,665
50	Gunther, William	\$ 42,420	\$62,030	-\$ 19,610
51	George, Babu	\$ 8,610	\$29,000	-\$ 20,390
52	Sequeira, Jennifer	\$ 23,751	\$44,665	-\$ 20,914
53	Parker, Paula	\$ 25,605	\$50,000	-\$ 24,395
54	Pollitte, Wesley	\$ 23,985	\$50,000	-\$ 26,015
55	Becker, Cherylynn	\$ 7,995	\$38,772	-\$ 30,777
56	Lindley, James	\$ 26,445	\$58,199	-\$ 31,754
57	Anderson, Mary	\$ 11,478	\$48,008	-\$ 36,530
58	DePree, Marc	<u>\$ 0</u>	<u>\$46,930</u>	<u>-\$ 46,930</u>
		\$3,672,348	\$2,475,581	\$1,196,767
	Simmons, Valerie	\$135,300	n/a	n/a
	Rivers, Amber	\$132,840	n/a	n/a
	Cumbie, Barry	\$ 76,875	n/a	n/a
	Broadus, Charles	\$ 61,500	n/a	n/a
	Lunsford, Dale	\$ 45,693	n/a	n/a
	Wolf, Marco	\$ 38,745	n/a	n/a
	Collins, Brian	\$ 31,980	n/a	n/a
	Bradley, Greg	\$ 29,520	n/a	n/a
	Gibbs, SherRhonda	\$ 28,290	n/a	n/a
	Lay, Marsha	\$ 23,370	n/a	n/a
	Paster, David	\$ 7,995	n/a	n/a
	Topping, Sharon	<u>\$ 7,371</u>	n/a	n/a
		\$4,291,827		

Notes: SCH production data come from the USM registrar. Tuition contribution data is based on semester hour prices of \$205 (UG) and \$273 (G). All students are assumed to be in-state students. Salary data are taken from USM Budget Book 2008-09.

As Table 1 indicates, associate professor of legal studies Ernest King is the largest tuition contributor in the CoB. His production of more than \$249,000 in the fall of 2008 is 39.7% above that of his nearest colleague, management professor Harold Doty.

In terms of net contribution King leads the way once again. King's total of over \$212,000 is 64% above that of his nearest colleague, accounting instructor Patty Munn.

In terms of the CoB as a whole, total tuition receipts of about \$4.3 million is reported here for fall 2008 alone. Out of this, about \$3.7 million is contributed by the 58 CoB faculty whose salary data are known at this time. While this figure may seem large on its own, it seems less so when compared to the hefty price tag (salary structure) of USM's b-school. The 58 faculty listed above are earning about \$2.5 million in salary, excluding fringe benefits, during the fall of 2008 alone. In fact, the mean salary for fall 2008 in the CoB is a hefty \$42,682. This figure includes instructors, adjuncts and part-timers. Accounting for these costs, the net contribution of CoB faculty is about \$1.2 million, much of which is eroded by health insurance premium costs and retirement benefits.